

Working for California: The Impact of the California State University

June 4, 2010

Elizabeth Johnston, ICF International



Overview

- Study Question
- Research Design
- Methodology
- Results
- Broader Conclusions
- Q & A



Study Question

What is the economic contribution of the CSU system and its 23 individual campuses on the regions and state of California.



Research Design

- Used IMPLAN to evaluate the fiscal impact of System-wide spending
- Scale of analysis: State, Region and Campus Level
- Impact explained through:
 - Industry Activity
 - Tax Revenue
 - Return on Statewide Investment
 - Jobs
- Quantitative and qualitative impacts of the CSU on education access, sustainability and research and innovation



Methodology: Input Data

- University Expenditures: \$7.96 billion
 - Operational: \$5.48 billion
 - Capital: \$987 million (4 year average)
 - Auxiliary Expenditures: \$1.29 billion
- Off-campus Student Expenditures: \$203 million
- Alumni Analysis
 - Life-time CSU Alumni Earning Differential: 1.96 million



Student Expenditures

- Burden to prove that individuals would not spend in the region if not for CSU
 - Out-of-region student spending only
 - Off-campus spending only to avoid double-counting

Out of region students * cost of attendance (not including tuition, books, housing and food)

+

Out of region students - # of on-campus units * cost of housing and food

Total out of region student spending.



Alumni Spending Analysis

 Calculate earning differential of a CSU degree to assess the impact of increased spending capacity of CA-based Alumni

Degrees by campus

*

Earning differential (average salary differential by level of education)

*

Weighting of California out-migration rate by age

Alumni Earning Differential



Methodology: Modeling

- IMPLAN V3 allows for assessment of regional interactions of local spending
- Scale of Analysis
 - System-wide: Statewide
 - Region (9 regions): Regional and Statewide
 - Campus (23): Regional and Statewide



Results: System-wide Fiscal Impact

- CSU-related expenditures create over \$17 billion annually in economic impact.
 - Statewide multiplier of \$2.13.
 - \$995 million in state and local taxes generated annually.
- Higher alumni earnings raises the impact to \$70.4
 billion annually.
 - \$4.9 billion in state and local taxes generated annually.



The State's Return on Investment

- CSU-related expenditures create a return on investment of \$5.43 for every \$1 the state invests.
 - Increase in ROI from \$4.41 in 2002-03 (23% increase), due in large part to the proportional decrease in state funding.
- Higher alumni earnings and CSU expenditures together provide a ROI of over \$23 for every \$1 the state invests.



Supports Employment Across California

Job Creation

- CSU-related expenditures support over 150,000 jobs annually in California.
- With higher alumni earnings, CSU supports roughly
 485,000 jobs statewide annually.

Reduced Unemployment

 A four-year college degree reduces the likelihood that a Californian is unemployed. California's unemployment rate for workers with only a high-school degree is 13.7 percent compared to 6.4 percent for four-year degree holders.



Results: Regional and Campus

- Regional: 9 regions throughout the state
 - Regions consist of 1 to 7 campuses (most have 3 or 4)
 - Campus spending was aggregated to determine direct impacts (inputs)
 - Regional results were reported for regional and statewide impacts Alumni impact only at the statewide level due to granularity of migration data
 - Smaller regions experienced 'high' leakages.
 - Regional Purchase Coefficient for campuses in the Inland Empire = ~
 40%
 - Regional Purchase Coefficient for Bay Area campuses = ~ 80%
- Campus: 23 individual campuses
 - Campus results were reported for regional and statewide impacts Alumni impact only at the statewide level due to granularity of migration data
 - Differences in how campuses "spent" their money i.e. operational versus capital costs, greatly affected campus multipliers



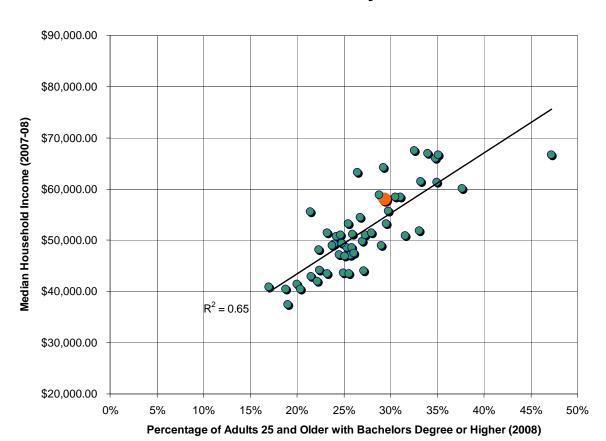
Conclusions: Investing in CSU is Investing in California

- California reaps a five-fold benefit from every dollar the state invests in the CSU.
- CSU sustains over 150,000 jobs in California annually, and by providing education to those that would otherwise not have access, decreases statewide unemployment.
- System generates nearly \$1 billion annually in tax revenue.



University Education is Correlated with Higher Income Statewide

State Median Household Income by Adult Education Attainment Rate, 2007-2008.



University educational attainment is highly correlated with the income of **everyone** in a state.

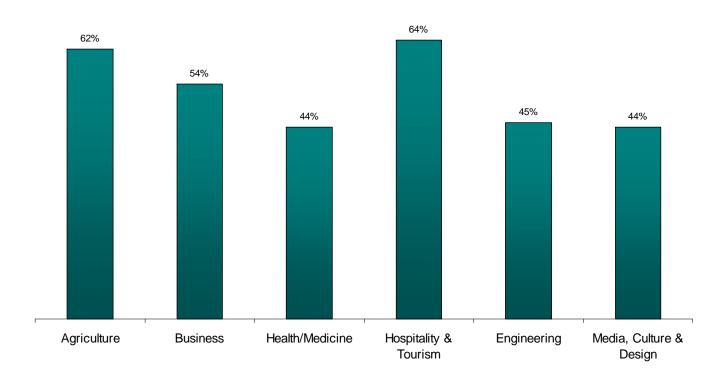
More educated workers means more fast-growing, higher paying knowledgebased jobs, which means more growth and more benefit for the entire state.



Educating Future Generations

CSU's Awarded **71,000 bachelor's degrees** in 2006-07, half of all the bachelor's degrees statewide and **18,000 master's degrees** in 2006-07, one-third of all the master's degrees statewide.

Percentage of California Bachelor's Degrees Awarded by the CSU, 2007





Making Higher Education Accessible

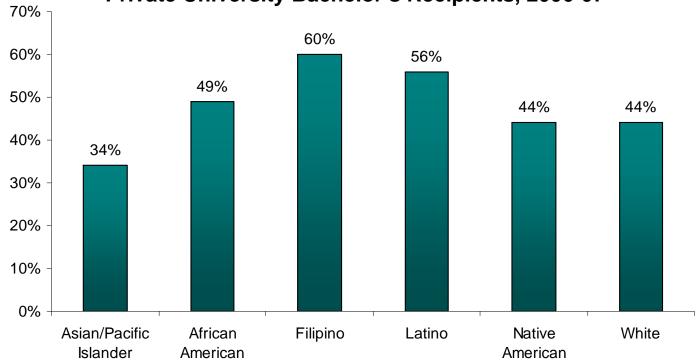
- One of the most affordable systems in the country.
- More than half of students received financial aid in 2008-09.
- More than 10,000 disabled students are currently enrolled.
- More than 95 percent of disabled students who enroll at the CSU graduate.
- Provide a wide range of services that ensure the admission, retention, and graduation of foster youth.
- Provides benefits to military personnel; waiving of nonresident fees, use Department of Defense tuition assistance waivers at all campuses.



Educating the Diversity of California

As of 2006-07, 56% of all bachelor's degrees granted to Latinos in California were CSU degrees.

CSU Bachelor's Degrees Recipients as a Percentage of All California Public and Private University Bachelor's Recipients, 2006-07





Supporting Sustainability and Innovation

- CSU has a strong commitment to sustainability, both institutionally and by training the next generation of sustainable leaders.
 - Increased course offerings in sustainability and Green Business Certificate programs
 - System-wide commitment to on-campus sustainability
 - Energy: Currently 23% of electric power is renewable, goal to double by 2014, will exceed target.
 - Sustainable Design: The CSU currently has 33 LEED™ certified /to be certified projects across 16 campuses
- CSU is a valuable and sought after research partner by communities, private companies and governments.



Q & A

Elizabeth Johnston ejohnston@icfi.com