





Center for Economic Development

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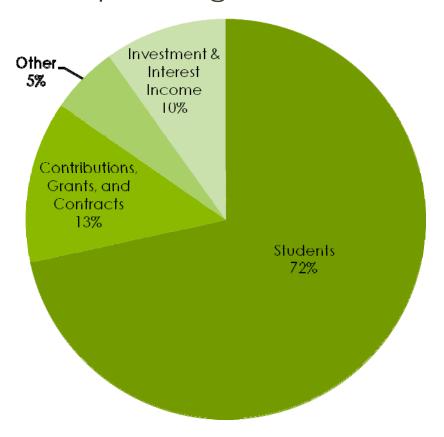


John Carroll University

- Private, coeducational Jesuit Catholic University in University Heights, Ohio
- 57 majors & 51 minors of study
- Enrollment of 3,800 students
 - 81% undergraduate
 - 19% graduate
- Employment of 1,990
- Over \$126 million in construction over past 10 years

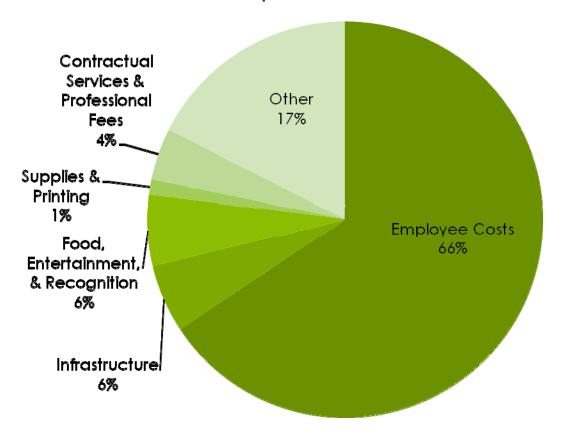
Revenue

\$84 million in operating revenue in FY2011



Expenditures

\$80.8 million in expenditures in FY2011



Contributions to the University Heights Community

- Cleveland Heights-University Heights City School District
- Community Engagement
- Resource Sharing
- Taxes

Contributions to Northeast Ohio

- We the People
- The Arrupe Scholars Program
- Woodrow Wilson Teaching Fellowship
- University Reading Clinic

Economic Impact Methodology

- FY2011 data for the 2010-2011 academic year
- NEO defined as five-county MSA
- Only looked at JCU purchases in NEO
- Discounted expenditures by 13.2% to account for substitution effect
- Discounted tuition/fee revenue to account for students that would not have gone to school in NEO but for JCU
- Data disclaimer

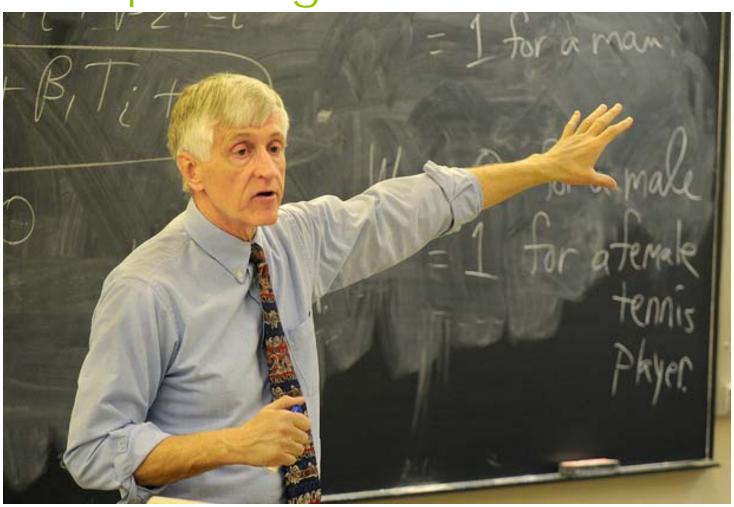
Economic Impact Methodology

- Utilized 2010 data from IMPLAN Version 3.0
- The model assumes that John Carroll University came into existence one day
- This stimulated the local economy through increased demand for goods and services
- The value of this stimulus is known as the change in the final demand, which is defined as the purchases of goods and services by JCU for final consumption

Economic Impact Methodology

- Three impacts:
 - University Spending
 - Student Spending
 - Visitor Spending

JCU Spending



JCU Spending : Employment Impact

Impact Type	Employment	
Change in Final Demand	692	
Direct Effect	151	
Indirect Effect	33	
Induced Effect	463	
Total Effect	1,339	

JCU Spending : Labor Income Impact

Impact Type	Labor Income	
Change in Final Demand	\$41,653,539	
Direct Effect	\$4,981,309	
Indirect Effect	\$1,833,579	
Induced Effect	\$19,407,279	
Total Effect	\$67,875,706	

JCU Spending : Output Impact

Impact Type	Output
Change in Final Demand	\$29,323,805
Direct Effect	\$14,009,033
Indirect Effect	\$4,558,663
Induced Effect	\$53,695,225
Total Effect	\$101,586,726

JCU Spending : Value-Added Impact

Impact Type	Value Added
Change in Final Demand	\$41,653,539
Direct Effect	\$8,072,694
Indirect Effect	\$2,827,518
Induced Effect	\$33,689,217
Total Effect	\$86,242,968

JCU Spending: Tax Impact

- \$10 million in tax revenue associated with the spending of John Carroll University
 - \$5.8 million was federal tax revenue (57%)
 - \$4.2 million was state and local tax revenue (43%)

Student Spending



Student Spending Impact Overview

Impact Type	Employment	Labor Income	Output	Value Added	
Direct Effect	341	\$7,812,918	\$11,376,625	\$16,440,800	
Indirect Effect	16	\$756,782	\$2,073,061	\$1,340,342	
Induced Effect	68	\$2,815,948	\$7,835,627	\$4,935,183	
Total Effect	425	\$11,385,648	\$21,285,313	\$22,716,325	

Visitor Spending



Visitor Spending Impact Overview

Impact Type	Employment	Labor Income	Output	Value Added	
Direct Effect	24	\$473,418	\$1,395,416	\$753,000	
Indirect Effect	4	\$183,059	\$496,690	\$307,408	
Induced Effect	5	\$215,528	\$599,680	\$377,683	
Total Effect	33	\$872,005	\$2,491,786	\$1,438,091	

Total Economic Impact of JCU



Total Economic Impact of JCU

Type of Spending	Employment	Labor Income	Value Added	Output
University	1,339	\$67.9M	\$86.2M	\$101.6M
Student	425	\$11.4M	\$22.7M	\$21.3M
Visitor	33	\$872K	\$1.4M	\$2.5M
Total	1,797	\$80.1M	\$110.3M	\$125.4M

Total Tax Impact of JCU

Type of Spending	State & Local	Federal	Total	
University	\$4.3M	\$5.7M	\$10.0M	
Student	\$3.4M	\$2.8M	\$6.3M	
Visitor	\$169K	\$190K	\$359K	
Total	\$7.8M	\$8.7M	\$16.7M	

Total Economic Impact of JCU

Impact Type	Employment	Labor Income	Value Added	Output
Change in Final Demand	692	\$41.7M	\$41.7M	\$29.3M
Direct Effect	516	\$13.3M	\$25.3M	\$26.8M
Indirect Effect	53	\$2.7M	\$4.3M	\$7.1M
Induced Effect	536	\$22.4M	\$39.0M	\$62.1M
Total Effect	1,797	\$80.1M	\$110.3M	\$125.3M

Thank you!

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